

EASTERN CONNECTION



JIM BERLUTI
TED KAUFFMAN
President & Chairman

In two years, EC has launched an efficient and successful Next Day Ground Parcel Delivery Service to compete head on with UPS/FedEx. The product is growing at a rate of 25% annually due to a lower cost and service that ensures delivery a day earlier within our footprint than competitors.

Jim Berluti is the CEO & President of Eastern Connection, while Ted serves as Chairman. Jim and Ted are the co-founders of Eastern Connection and have been widely published within the parcel industry, in addition to being actively involved in many civic and professional organizations.

About Our Company

Eastern Connection, currently celebrating our 25th Anniversary, is the largest Regional Express Ground Service and Priority Overnight provider on the East Coast. We offer a lower price than FedEx/UPS with superior service and overall value. We deliver hundreds of thousands of packages weekly, both B2C and residential.



Products and Services:

- Ground Delivery (next day by 5:00PM)
- Next Day Afternoon (by 2:00PM)
- Trucking
- Same Day Delivery
- Priority Overnight (by 10:30AM)
- Logistics & Warehousing
- Expedited Mail

Eastern Connection provides delivery solutions for all industries. A few of our current customers include: Avon, Estée Lauder, Dealer Tire, Henry Schein, Random House, G.E., Stop & Shop, City Sports, Byram Medical, Northeast Lens, Olympus, Legal Sea Foods, Macy's, Turner Construction, Boise, State Street Bank.

Technology Features:

- MC70 Symbol Scanners enabling real-time capture of signatures and images of delivery.
- Online tracking capabilities allowing customers to track their packages from pick-up through delivery.
- Shipping Integration and Label Processing Automation selections include our proprietary Partnership System, EC-Ship (Web-based system), Pitney Bowes or Kewill

Operational Features:

- Unique all-ground, "spoke & hub" network is centered around our main sort in Newark, NJ, to ensure customers next-day delivery.
- Stations throughout the Northeast: Hartford, New Haven & Stamford, CT; Washington DC; Boston, Woburn & Worcester, MA; Baltimore, MD; Portland, ME; Manchester, NH; Newark, NJ; Albany, NYC, Rochester & Syracuse, NY; Lancaster, Philadelphia & Scranton/Wilkes-Barre, PA; Providence, RI

Why Choose Us

- We are the only Ground Service Parcel Company that can deliver from Maine to Virginia in ONE DAY.
- We're 15% to 25% less expensive and have fewer accessorial charges than the national carriers.
- We ensure shipment integrity, delivering multiple-piece shipments at the same time, to the same consignee.

Find out why so many of the biggest shippers are coming over to Eastern Connection. Contact us at EC-Sales@EasternConnection.com or visit our website at www.EasternConnection.com.



EASTERN CONNECTION

60 Olympia Ave

Woburn MA 01801

800-877-4745

www.EasternConnection.com

EC-Sales@easternconnection.com